

ENERGY CONNECTIONS



NATIONAL BUYER/SELLER FORUM 2010

We appreciate your support in recruiting qualified Ontario businesses for participation in the 2010 National Buyer/Seller Forum (NBSF). The news is good. Oil sands activity is picking up and 40 Ontario companies have registered so far as forum delegates and 15 as trade show exhibitors.

March 4 Energy Connections Summit in Toronto – March 4, 2010

Check the attachment on CME's Energy Connections 2010 Summit to be held at the International Business Centre in Mississauga on March 4. The summit will address a wide variety of energy market and diversification opportunities for Ontario companies.

Energy Connections Ontario Program in Edmonton – March 23-25, 2010

In addition to the comprehensive NBSF program, including a pre-conference seminar on supply chain development, Ontario delegates will benefit from the following activities at no additional cost:

- Tour of a Suncor refinery plant with Québec delegates in the early morning of March 23.
- Working luncheon with representatives from the Alberta oil and gas industry, including EPCs and Alberta government officials, on March 23.
- Minister Papatello's Ontario-Alberta networking reception on March 24.
- Access to a specially designated meeting space for one-on-one meetings and networking on March 23 and 24.

NBSF Trade Show

There are still exhibit spaces available in the Ontario-designated block for companies that want to create a common front.

EDO Event

Some 30 Alberta and Ontario EDOs met at the NBSF 2009 and we plan to host a similar follow-up event this year as well. Details will follow.

Company Testimonials

Please check prior NBSF participants' success stories posted on the Ontario [Energy Connections web page](#), as they become available. They can be a useful tool when you speak to qualified companies.

Stay tuned for our next update and thank you again for your support.



Energy Connections 2010 Summit



Thursday March 4, 2010
8:00 am—4:00 pm
International Centre 6900 Airport Road



Canadian Manufacturers & Exporters (CME) Ontario, in partnership with the Ontario government, is hosting this one-day summit to create interest and linkages for Ontario's manufacturers in Canada's fast-growing energy industries.

The summit will focus on building awareness of business and supply chain opportunities in the Nuclear, Wind, Solar, and Oil & Gas sectors, as well as opportunities around the Smart Grid infrastructure.

PRICING:

\$150 + GST

50% DISCOUNT

(\$75 + GST)

FOR:

CME Members

*National Buyer Seller
Forum Pre-Registrants*

*CanWEA and CanSIA
and
Organization of CANDU
Industries Members*

AGENDA:

- 7:30 am **Registration & Networking Breakfast**
- 8:15 am **Introductions**
Ian Howcroft, Vice President, CME Ontario
- 8:20 am **Manufacturing and the Energy Opportunity**
Rob Hattin, President, Edson Packaging Machinery Ltd. & Chair, Ontario Board of Directors
- 9:00 am **Coffee & Networking Break**
- 9:15 am **The Energy Opportunity High Level Discussion Panel**
Join senior executives from some of the most knowledgeable and relevant companies in Canada's various energy industries for a high-level discussion around the future of energy in Canada. Panelists will offer a perspective on growth opportunities of their sector in Canada and highlight where Ontario manufacturers can play a role.
Panelists:
Mr. Bill Smith, Sr. Vice President of Power Generation—Siemens Canada
Dr. John MacDonald, Chairman & CEO—Day4Energy Inc.
Mr. Doug Hink, President—ADH Technologies Inc.
Mr. Juan Macias, GM, Protection & Control—GE Digital Energy
Mr. Chris Bloomer, COO—Petrobank
- 12:00 pm **Networking Lunch with Keynote Address**
Hon. Sandra Pupatello, Minister, Economic Development & Trade
- 1:00 pm #1 **Breakout Sessions:** Each breakout session will focus on one specific energy sector and help participants understand how to build a business model for that particular sector as well as outline strategies for success. Choose from the following:
- 2:00 pm #2
- 3:00 pm #3
- 4:00 pm **Adjournment**

Please Register at
www.energyconnections.ca

For more information:
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Energy Connections
Hotline:

This help-desk is a service to provide *Energy Connections* stakeholders direct access (phone and email) to CME's resources and provide key intelligence and market entry advice, answer questions, provide clarification and offer one-on-one Assistance.
1-877-686-8414

Ontario Partners:



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